


CYPRESS FAIRBANKS
 INDEPENDENT SCHOOL DISTRICT
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To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: June 1, 2021

Re: Electrical Supplies
Annual Contract #21-07-6315

The following proposals were received and opened at 3:00 p.m., Wednesday, May 12, 2021, as advertised and specified in documents concerning **Annual Contract #21-07-6315 Electrical Supplies**. The proposals received are located on pages 2-10.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Tertiary vendor award.
- ^d Award contracts to each of the vendors listed at the discount noted.
- ^e No sample pricing provided for evaluation.
- ^f Bid price for alternate packaging has been converted to specified unit price.
- ^g Does not meet District specifications.
- ^h No award.

Recommendation: **Batteries Plus (Kingdom Alliance, LLC)**
 Consolidated Electrical Distributors (CED)
 Elliott Electric Supply
 Facility Solutions Group, Inc.
 Gexpro (General Supply & Services)
 Grainger
 Graybar
 Wholesale Electric

Funding: **M & O Funds**

Estimated Expenditure: **\$450,000.00**

Contract Term: **July 1, 2021 - June 30, 2022**

Renewal: **2 Years**

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Line 1 Ballast - HID, Advance

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
<u>Elliott Electric Supply</u>	<u>28.0%</u> ^a	\$115.00
<u>Graybar</u>	<u>70.0%</u> ^b	\$122.14
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u> ^c	\$130.29
Consolidated Electrical Distributors (CED)	85.0%	\$136.05
Wholesale Electric	20.0%	\$146.38
Gexpro (General Supply & Services)	25.0%	\$167.81
Voss Lighting (Voss Electric Company)	86.5%	\$187.98
Batteries Plus (Kingdom Alliance, LLC)	20.0%	\$193.00

Line 2 Ballast - HID, Universal

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
<u>Elliott Electric Supply</u>	<u>37.0%</u> ^a	\$48.75
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u> ^b	\$60.00
<u>Graybar</u>	<u>89.0%</u> ^c	\$60.39
Gexpro (General Supply & Services)	15.0%	\$70.25
Wholesale Electric	15.0%	\$108.38

^d **Line 3 Ballast - HID, Other Brands**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Batteries Plus (Kingdom Alliance, LLC)</u>	<u>20.0%</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>40.0%</u>
<u>Elliott Electric Supply</u>	<u>30.0%</u>
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u>
<u>Gexpro (General Supply & Services)</u>	<u>65.0%</u>
<u>Grainger</u>	<u>22.0%</u>
<u>Graybar</u>	<u>50.0%</u>
<u>Wholesale Electric</u>	<u>20.0%</u>

Line 4 Ballast - Fluorescent, Advance

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
<u>Graybar</u>	<u>71.0%</u> ^a	\$19.71
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u> ^b	\$19.87
<u>Gexpro (General Supply & Services)</u>	<u>22.0%</u> ^c	\$21.75
Consolidated Electrical Distributors (CED)	82.0%	\$24.48
Voss Lighting (Voss Electric Company)	86.5%	\$30.28
Elliott Electric Supply	42.0%	\$32.37
Batteries Plus (Kingdom Alliance, LLC)	20.0%	\$33.00
Wholesale Electric	20.0%	\$89.78

Line 5 Ballast - Fluorescent, Universal

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>20.0%</u> ^a	\$2.48
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u> ^b	\$14.64
<u>Batteries Plus (Kingdom Alliance, LLC)</u>	<u>20.0%</u> ^c	\$19.95
Elliott Electric Supply	33.0%	\$20.00
Gexpro (General Supply & Services)	15.0%	\$23.30

d Line 6 Ballast - Fluorescent, Other Brands

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Batteries Plus (Kingdom Alliance, LLC)	25.0%
Consolidated Electrical Distributors (CED)	40.0%
Elliott Electric Supply	30.0%
Facility Solutions Group, Inc.	20.0%
Gexpro (General Supply & Services)	68.5%
Grainger	22.0%
Graybar	50.0%
Wholesale Electric	20.0%

Line 7 Electrical Parts - Appleton

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^a	\$38.76
Gexpro (General Supply & Services)	35.0% ^b	\$54.33
Consolidated Electrical Distributors (CED)	35.0% ^c	\$58.05

Line 8 Electrical Parts - Blackburn

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Elliott Electric Supply	65.0% ^a	\$2.42
Gexpro (General Supply & Services)	30.0% ^b	\$2.64
Wholesale Electric	20.0% ^c	\$2.74
Consolidated Electrical Distributors (CED)	29.0%	\$2.92
Graybar	50.0%	\$3.30

Line 9 Electrical Parts - B-Line

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Gexpro (General Supply & Services)	10.0% ^a	\$0.96170
Elliott Electric Supply	54.0% ^b	\$2.10
Graybar	69.0% ^c	\$2.47
Wholesale Electric	15.0%	\$2.55

Line 10 Electrical Parts - Bridgeport

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Graybar	88.0% ^a	\$7.13
Consolidated Electrical Distributors (CED)	80.0% ^b	\$11.67
Wholesale Electric	15.0% ^c	\$13.33
Elliott Electric Supply	30.0%	\$18.47
Gexpro (General Supply & Services)	30.0%	\$197.74

Line 11 Electrical Parts - Buchanan

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	20.0% ^a	\$0.37
Gexpro (General Supply & Services)	25.0% ^{b, f}	\$0.41080
Graybar	25.0% ^c	\$0.46

Line 12 Electrical Parts - Burndy

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Gexpro (General Supply & Services)	16.0% ^a	\$1.811
Graybar	66.0% ^b	\$3.10
Elliott Electric Supply	62.0% ^c	\$3.35
Wholesale Electric	15.0%	\$3.88

Line 13 Electrical Parts - Bussmann

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>83.0%</u> ^a	\$5.01
<u>Gexpro (General Supply & Services)</u>	<u>25.0%</u> ^b	\$6.521
<u>Wholesale Electric</u>	<u>15.0%</u> ^c	\$10.45
Elliott Electric Supply	14.0%	\$16.30

Line 14 Electrical Parts - Caddy

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>28.0%</u> ^a	\$1.19
<u>Wholesale Electric</u>	<u>15.0%</u> ^b	\$1.34
<u>Gexpro (General Supply & Services)</u>	<u>65.0%</u> ^c	\$1.41
Graybar	14.0%	\$1.43

Line 15 Electrical Parts - Carlon

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Graybar</u>	<u>88.0%</u> ^a	\$1.44
<u>Gexpro (General Supply & Services)</u>	<u>5.0%</u> ^b	\$3.35
<u>Elliott Electric Supply</u>	<u>41.0%</u> ^c	\$3.55
Wholesale Electric	15.0%	\$4.60
Consolidated Electrical Distributors (CED)	40.0%	\$4.61

Line 16 Electrical Parts - Catamount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>20.0%</u> ^a	\$0.07
<u>Graybar</u>	<u>85.0%</u> ^b	\$0.08
<u>Gexpro (General Supply & Services)</u>	<u>10.0%</u> ^{c, f}	\$0.08540

Line 17 Electrical Parts - Crouse-Hinds

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>42.0%</u> ^a	\$7.60
<u>Elliott Electric Supply</u>	<u>18.0%</u> ^b	\$10.92
<u>Wholesale Electric</u>	<u>20.0%</u> ^c	\$12.53

Line 18 Electrical Parts - Cutter Hammer/Westinghouse

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Elliott Electric Supply</u>	<u>50.0%</u> ^a	\$36.28
<u>Graybar</u>	<u>5.0%</u> ^b	\$49.87
<u>Wholesale Electric</u>	<u>20.0%</u> ^c	\$71.55

Line 19 Electrical Parts - Furnas

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Graybar</u>	<u>9.0%</u> ^a	\$54.70
<u>Gexpro (General Supply & Services)</u>	<u>15.0%</u> ^b	\$93.052
<u>Consolidated Electrical Distributors (CED)</u>	<u>10.0%</u> ^c	\$101.29
Wholesale Electric	20.0%	\$123.60

Line 20 Electrical Parts - General Electric

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>38.93%</u> ^a	\$136.50
<u>Wholesale Electric</u>	<u>20.0%</u> ^b	\$158.78

Line 21 Electrical Parts - Hoffman

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>23.0%</u> ^a	\$327.64
<u>Elliott Electric Supply</u>	<u>23.0%</u> ^b	\$350.00
<u>Gexpro (General Supply & Services)</u>	<u>40.0%</u> ^c	\$354.127
Wholesale Electric	20.0%	\$395.73

Line 22 Electrical Parts - Hubbell

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>64.0%</u> ^a	\$20.06
<u>Consolidated Electrical Distributors (CED)</u>	<u>30.0%</u> ^b	\$30.07
<u>Gexpro (General Supply & Services)</u>	<u>30.0%</u> ^c	\$31.09
Wholesale Electric	20.0%	\$34.33

Line 23 Electrical Parts - Ideal

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>22.0%</u> ^{a,f}	\$0.07780
<u>Wholesale Electric</u>	<u>20.0%</u> ^b	\$0.10
<u>Graybar</u>	<u>25.0%</u> ^{c,f}	\$0.10055
Consolidated Electrical Distributors (CED)	20.0%	\$0.107
Facility Solutions Group, Inc.	20.0%	\$0.12
Elliott Electric Supply	30.0%	\$0.95

Line 24 Electrical Parts - ILSCO

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>20.0%</u> ^a	\$11.04
<u>Consolidated Electrical Distributors (CED)</u>	<u>20.0%</u> ^b	\$15.81
<u>Elliott Electric Supply</u>	<u>28.0%</u> ^c	\$16.00
Gexpro (General Supply & Services)	20.0%	\$17.19
Graybar	5.0%	\$18.78

Line 25 Electrical Parts - Intermetc

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>25.0%</u> ^a	\$19.85
<u>Elliott Electric Supply</u>	<u>30.0%</u> ^b	\$20.25
<u>Gexpro (General Supply & Services)</u>	<u>30.0%</u> ^c	\$20.87
Graybar	48.0%	\$21.13
Wholesale Electric	20.0%	\$24.44

Line 26 Electrical Parts - Kearney

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>40.0%</u> ^{a,f}	\$6.49830
<u>Consolidated Electrical Distributors (CED)</u>	<u>0.0%</u> ^b	\$9.33
<u>Graybar</u>	<u>0.0%</u> ^c	\$20.00

Line 27 Electrical Parts - Leviton

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>92.0%</u> ^a	\$2.10
<u>Wholesale Electric</u>	<u>20.0%</u> ^b	\$2.40
<u>Gexpro (General Supply & Services)</u>	<u>61.0%</u> ^c	\$3.56
Consolidated Electrical Distributors (CED)	80.0%	\$3.81

Line 28 Electrical Parts - Myers

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>15.0%</u> ^a	\$4.69
<u>Graybar</u>	<u>57.0%</u> ^b	\$7.58
<u>Elliott Electric Supply</u>	<u>40.0%</u> ^c	\$8.63
Gexpro (General Supply & Services)	35.0%	\$15.02

Line 29 Electrical Parts - O.Z. Gedney

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>58.9%</u> ^a	\$23.92
<u>Consolidated Electrical Distributors (CED)</u>	<u>40.0%</u> ^b	\$34.33

Line 30 Electrical Parts - Panduit

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>20.0%</u> ^a	\$0.14
<u>Consolidated Electrical Distributors (CED)</u>	<u>15.0%</u> ^b	\$0.171
<u>Gexpro (General Supply & Services)</u>	<u>27.0%</u> ^{c,f}	\$0.17260
Elliott Electric Supply	37.0%	\$0.28
Graybar	34.0%	\$18.99

Line 31 Electrical Parts - Pass and Seymour

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>50.0%</u> ^a	\$11.46
<u>Elliott Electric Supply</u>	<u>32.0%</u> ^b	\$11.69
<u>Graybar</u>	<u>51.0%</u> ^c	\$12.87
Gexpro (General Supply & Services)	35.0%	\$19.08
Wholesale Electric	20.0%	\$21.38

Line 32 Electrical Parts - Penn Union

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>50.0%</u> ^a	\$4.31
<u>Gexpro (General Supply & Services)</u>	<u>44.7%</u> ^b	\$4.85
<u>Graybar</u>	<u>5.0%</u> ^c	\$17.54

Line 33 Electrical Parts - Precision

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>22.0%</u> ^a	\$10.11
<u>Graybar</u>	<u>41.0%</u> ^b	\$12.05

Line 34 Electrical Parts - Raco

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>95.0%</u> ^a	\$0.98
<u>Graybar</u>	<u>86.0%</u> ^b	\$2.46

Line 35 Electrical Parts - Red Dot

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
<u>Wholesale Electric</u>	<u>15.0%</u> ^a	\$2.37
<u>Graybar</u>	<u>83.0%</u> ^b	\$2.62
<u>Elliott Electric Supply</u>	<u>29.0%</u> ^c	\$3.12
Gexpro (General Supply & Services)	63.0%	\$3.84

Line 36 Electrical Parts - Siemens

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>35.0%</u> ^a	\$4.10
<u>Wholesale Electric</u>	<u>20.0%</u> ^b	\$4.53

Line 37 Electrical Parts - Square D

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Graybar</u>	<u>55.0%</u> ^a	\$17.86
<u>Consolidated Electrical Distributors (CED)</u>	<u>30.0%</u> ^b	\$22.57
<u>Wholesale Electric</u>	<u>15.0%</u> ^c	\$32.24

Line 38 Electrical Parts - Steel City

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Graybar</u>	<u>92.0%</u> ^a	\$1.48
<u>Elliott Electric Supply</u>	<u>40.0%</u> ^b	\$1.53
<u>Gexpro (General Supply & Services)</u>	<u>55.0%</u> ^c	\$1.83

Line 39 Electrical Parts - Thomas & Betts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Elliott Electric Supply</u>	<u>61.0%</u> ^a	\$0.14
Wholesale Electric	20.0% ^{f, g}	\$0.24820
<u>Graybar</u>	<u>70.0%</u> ^{b, f}	\$0.30210
<u>Consolidated Electrical Distributors (CED)</u>	<u>40.0%</u> ^c	\$0.38
Gexpro (General Supply & Services)	40.0% ^f	\$0.44300

Line 40 Electrical Parts - 3M

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	20.0% ^g	\$2.07
<u>Gexpro (General Supply & Services)</u>	<u>45.0%</u> ^a	\$4.25
<u>Elliott Electric Supply</u>	<u>27.0%</u> ^b	\$4.70
<u>Graybar</u>	<u>23.0%</u> ^c	\$4.84
Consolidated Electrical Distributors (CED)	20.0%	\$5.02
Facility Solutions Group, Inc.	20.0%	\$5.63

Line 41 Electrical Parts - Unistrut

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>75.0%</u> ^{a,f}	\$21.90000
<u>Graybar</u>	<u>5.0%</u> ^b	\$22.00
<u>Gexpro (General Supply & Services)</u>	<u>25.0%</u> ^c	\$27.95

Line 42 Electrical Parts - Unity

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	0.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>23.0%</u> ^a	\$13.70

Line 43 Electrical Parts - Watt Stopper

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Graybar</u>	<u>30.0%</u> ^a	\$65.21
<u>Consolidated Electrical Distributors (CED)</u>	<u>30.0%</u> ^b	\$68.91
<u>Gexpro (General Supply & Services)</u>	<u>20.0%</u> ^c	\$82.50

Line 44 Electrical Parts - Wire Mold

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	23.0% ^e	\$0.00
Wholesale Electric	10.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>5.0%</u> ^a	\$1.28
<u>Gexpro (General Supply & Services)</u>	<u>22.0%</u> ^b	\$1.79
<u>Graybar</u>	<u>41.0%</u> ^c	\$11.00

^d **Line 45 Electrical Parts - Other Brands**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>20.0%</u>
<u>Elliott Electric Supply</u>	<u>30.0%</u>
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u>
<u>Gexpro (General Supply & Services)</u>	<u>15.0%</u>
<u>Grainger</u>	<u>23.0%</u>
<u>Graybar</u>	<u>50.0%</u>
<u>Wholesale Electric</u>	<u>15.0%</u>

Line 46 Light Fixtures - Columbia

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>10.0%</u> ^a	\$107.11
<u>Consolidated Electrical Distributors (CED)</u>	<u>40.0%</u> ^b	\$115.44

Line 47 Light Fixtures - Cooper

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	10.0% ^e	\$0.00
<u>Elliott Electric Supply</u>	<u>13.0%</u> ^a	\$42.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>35.0%</u> ^b	\$42.84
<u>Gexpro (General Supply & Services)</u>	<u>33.0%</u> ^c	\$46.30

^h Line 48 Light Fixtures - Crescent

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Consolidated Electrical Distributors (CED)	30.0%	\$0.01
Facility Solutions Group, Inc.	20.0%	\$0.00
Grainger	22.0%	\$0.00

Line 49 Light Fixtures - Holophane

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>15.0%</u> ^a	\$407.20
<u>Consolidated Electrical Distributors (CED)</u>	<u>0.0%</u> ^b	\$495.00
<u>Elliott Electric Supply</u>	<u>30.0%</u> ^c	\$951.25

Line 50 Light Fixtures - Hubbell

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
Consolidated Electrical Distributors (CED)	50.0% ^e	\$0.01
<u>Gexpro (General Supply & Services)</u>	<u>25.0%</u> ^a	\$231.80
<u>Elliott Electric Supply</u>	<u>25.0%</u> ^b	\$506.00
<u>Graybar</u>	<u>5.0%</u> ^c	\$537.50

Line 51 Light Fixtures - Kenall

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Consolidated Electrical Distributors (CED)	20.0% ^e	\$0.01
<u>Graybar</u>	<u>5.0%</u> ^a	\$201.30
<u>Gexpro (General Supply & Services)</u>	<u>35.0%</u> ^b	\$311.16

Line 52 Light Fixtures - Lightolier

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	10.0% ^e	\$0.00
<u>Graybar</u>	<u>14.0%</u> ^a	\$52.04
<u>Consolidated Electrical Distributors (CED)</u>	<u>20.0%</u> ^b	\$57.39
<u>Gexpro (General Supply & Services)</u>	<u>35.0%</u> ^c	\$68.83

Line 53 Light Fixtures - Lithonia

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>22.0%</u> ^a	\$51.25
<u>Consolidated Electrical Distributors (CED)</u>	<u>55.0%</u> ^b	\$53.72
<u>Graybar</u>	<u>5.0%</u> ^c	\$58.44
Batteries Plus (Kingdom Alliance, LLC)	20.0%	\$59.00
Elliott Electric Supply	25.0%	\$71.00

Line 54 Light Fixtures - Lumark

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>20.0%</u> ^a	\$117.26
<u>Elliott Electric Supply</u>	<u>30.0%</u> ^b	\$163.00
<u>Wholesale Electric</u>	<u>15.0%</u> ^c	\$204.59
Graybar	5.0%	\$224.39

Line 55 Light Fixtures - Metalux

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Consolidated Electrical Distributors (CED)</u>	<u>35.0%</u> ^a	\$313.41
<u>Gexpro (General Supply & Services)</u>	<u>15.0%</u> ^b	\$417.01
<u>Elliott Electric Supply</u>	<u>30.0%</u> ^c	\$480.00

Line 56 Light Fixtures - Simkar

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SAMPLE PRICE</u>
Grainger	22.0% ^e	\$0.00
Facility Solutions Group, Inc.	20.0% ^e	\$0.00
Wholesale Electric	15.0% ^e	\$0.00
<u>Gexpro (General Supply & Services)</u>	<u>15.0%</u> ^a	\$239.35

^d **Line 57 Light Fixtures - Other Brand**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Batteries Plus (Kingdom Alliance, LLC)</u>	<u>20.0%</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>20.0%</u>
<u>Elliott Electric Supply</u>	<u>30.0%</u>
<u>Facility Solutions Group, Inc.</u>	<u>20.0%</u>
<u>Gexpro (General Supply & Services)</u>	<u>68.9%</u>
<u>Grainger</u>	<u>22.0%</u>
<u>Graybar</u>	<u>20.0%</u>
<u>Voss Lighting (Voss Electric Company)</u>	<u>86.5%</u>
<u>Wholesale Electric</u>	<u>15.0%</u>